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Champlain Cable and Cameron Connect Announce Distribution Partnership

Cameron Connect and Champlain Cable announce a distribution partnership to service the North American Rail Transit market. Cameron Connect is now a Partner distributor stocking Champlain Cable's EXRAD-Rail™ line of wire and cable products for the Rail market.

"This partnership provides OEMs and sub-suppliers with quick-turn access to Champlain's rail transit approved wire and cable products for use on rail cars and locomotives." noted Richard Trahan, VP of Business Development at Champlain Cable.

Patrick McNamara, Sales Director-Transit of Cameron Connect added, "Cameron Connect is very excited to be partnering with Champlain Cable to further introduce the EXRAD product offering to the Transit market. EXRAD gives transit authorities, train manufacturers, contract manufacturers, after-market & refurb facilities another approved option for irradiated crosslinked on-car transit cable. Cameron Connect remains committed to delivering best-in-class service by having EXRAD product in stock and available for immediate shipment."

Cameron Connect, founded in 2010, is a master supplier of leading brands of wire, cable and accessories for the Renewable, Steel and Transit markets. With years of experience in the electrical industry, Cameron Connect is committed to customer satisfaction by providing in-house engineering, customized solutions, quality products and on-time deliveries.

Champlain Cable Corporation is a premier manufacturer of Irradiation Cross-linked wire and cable for harsh environments in the Rail, Automotive, Commercial Vehicle, UL / CSA, Military Shipboard and specialty Data Communication markets. Champlain is headquartered in Colchester, VT and operates five manufacturing facilities: Colchester, VT, two in El Paso TX, and two in the greater Houston TX area.

For more information about Champlain Cable Corporation, please visit www.champcable.com For more information on Cameron Connect, please visit www.cameronconnect.com